

Nov. 10, 1907.

I. A. Ford,  
Nashville, Tenn.

Dear Brother:--

I have thought much over the conversation we had in the office a few days ago. You asked me the question if I thought you had, in your dealings with me, been unjust and unfair. This is as near as I can state your words. At the time I did not feel like going into anything of the past, as regards our personal and private dealings, and since that time it has been a question as to whether I should do so now. But the situation is of such moment at the present time that I do not feel that I would be right if I did not go into this matter, for there are things I can never feel are right until they are made right.

The main thing in this line is the purchase of your home from me. I had sold the property before I purchased out here. Then I bought out here. Then the party backed out of the transaction, and I was compelled to sell there at whatever I could get in order to meet my payment on the property here. I made you an offer at less than cost, for I MUST SELL. You cut this down over one third, and offered me over \$700 less than I had offered, and that was below cost. Now, every dollar paid out by me was well invested, and real estate had advanced. I shall ever feel that you took advantage of my known necessity to better yourself at my expense. I feel that you took advantage of my necessity.

Now, I speak of this at this time because I feel it is my duty to do so. I have no desire to rein you up to restitution, or make any demands, but before dropping it finally, I could see no way out unless I did say what I have said in this letter.

Now, the deals I have made in selling my future royalties are on an entirely different basis. I counted the cost, estimated the extra royalty I received because of meeting initial expense, and made the offers I did in a COMMERCIAL way without affecting my 5% as author. Where these transactions were treated in a proper manner, no mortal ever heard me say a word against them. I have not yet been able to carry my business without, at times, sharing some of my COMMERCIAL profit with others who could spare the money because it would bring a good return.

Now, Bro. Ford, I have written these things with all kindness. I have no desire to help give you a hard time. But, really, I feel that there are principles in some of your dealing, that you do not, or have not recognized, and I do not believe the Lord can prosper you in His work until you do recognize them.

With the very best of wishes for your best success, spiritually and temporarily, I remain,

Yours in the Master's Work,

*J. E. White*