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International Pub. Ass'n.

College View, Nebr

Gentlemen:

I was not a little surprised to receive the Report of Royalties on "New Testament Primer" in three languages for the first six months of the present year. I see it aggregates to the amount of \$36.59. I tell you this is quite a ~~surprise~~ with me. I realize there were obligations you assumed on the book which before long will be up to me to look after, but at present writing the sales of the book are doing a little more than pay the interest on the investment. The only question I can ask is why is this thus? and when may we look for some sort of change. I verily

I verily believe that one element which prevents the present sale of the book is the price at which it is held. There is no use in talking, people will not pay such prices for such a book. In fact English people will not buy it as the sales show conclusively. I am resetting the book in the English so as to bring it to the size of the old "Gospel Primer" and then putting the price as it should be to 25 and 50 cents. By some means and in some way these books in four languages must be brought to the same price.

Now, as you know, "New Testament Primer" is the only Juvenile in the denomination which takes up the points of present ~~xxx~~ truth and presents them to the children. Consequently this book should have a large sale. The logic of events shows us that the book will not sell at present prices, now what shall we do for the future? How large edition have you on hand in each language? Have you any idea when you will be ready for another edition? It maybe

